



<b>Company Details</b>		Date:	
Company Name:	A.C.N.:		
Trading Name:	A.B.N.:		
Delivery Address:	State:	Postcode:	
Postal Address:	State:	Postcode:	
Telephone:	Email Address:		
Do you use: facebook / instagram / linkedin? (please circle)		Have you registered on our website?	YES / NO

<b>Directors/Proprietors (Full Names and Private Addresses)</b>			
Name:		Telephone:	
Private Address:		State:	Postcode:
Name:		Telephone:	
Private Address:		State:	Postcode:
Has any Director or Partner ever been Bankrupt?			
Type of Business:		Established year:	

<b>Contact Details</b>			
Accounts:	Email:	Telephone:	
Orders:	Email:	Telephone:	
Special Delivery Instructions (if applicable):			Telephone:
Please select:	Automatic email of invoices	YES / NO	Automatic email of Statements
			YES / NO

<b>Current Trade Referees</b>		
1.	Email:	Telephone:
2.	Email:	Telephone:
3.	Email:	Telephone:

<b>Trading Terms (select preferred)</b>	
<input type="checkbox"/> COD - Cash on Delivery or Payment Before Delivery	<i>Your trading terms will be confirmed after consideration of Trade References</i>
<input type="checkbox"/> 30 days End Of Month eg: if goods received in December, payment is due at the end of January	

I/WE acknowledge that all information appearing on this application form is true and correct in every particular.			
Signature:	Full Name:	Date: / /	
Witness Signature:		Witness Name:	
Witness Address:		State:	Postcode:

<b>Office Use Only</b>			
Customer Code	ABN Checked		
Territory	Price Code	Credit Limit	
Address Line	Approved By	Reps List Entered	

## TERMS AND CONDITIONS OF CREDIT

1. The provision of credit by Salute Better Solutions Pty Ltd T/A Warehouse Matrix (ACN 105 084 688) ("Warehouse Matrix") to the Applicant is subject to the following Terms and Conditions of Credit Account (**Credit Terms**).
2. If credit is granted by Warehouse Matrix to the Applicant, the Applicant must pay all obligations in accordance with the stated trading terms as set out below.
3. Subject to clause 4, unless the parties otherwise agree in writing, the Applicant must pay Warehouse Matrix in full for goods by no later than 30 days from statement for those goods.
4. The Applicant must pay Warehouse Matrix for new goods by cash, bank cheque or immediately cleared funds prior to or upon dispatch.
5. Warehouse Matrix may charge interest on overdue amounts at a rate of 10% per annum calculated monthly in arrears.
6. Warehouse Matrix may, in addition to any other remedies available to it, suspend or terminate the provision of credit by Warehouse Matrix to the Applicant at any time, without reason and without notice.
7. Warehouse Matrix may require the Applicant from time to time and at any time to provide a satisfactory payment guarantee (for example a director's guarantee) upon written request.
8. Title in goods shall not pass to the Applicant until full payment for the purchase price of the goods has been received by Warehouse Matrix.
9. The Applicant acknowledges that any agreement entered into between Warehouse Matrix and the Applicant in connection with goods supplied may constitute a security agreement for the purposes of section 20 of the *Personal Property Securities Act 2009* (Cth) (**PPSA**) and that a purchase money security interest may exist in certain goods (and their proceeds) previously supplied by Warehouse Matrix to the Applicant (if any) and in certain future goods (and their proceeds) supplied by Warehouse Matrix to the Applicant. The Applicant must execute documents and do such further acts as may be required by Warehouse Matrix to register any purchase money security interest granted to Warehouse Matrix under these Credit Terms under the PPSA.
10. If for any reason the Applicant fails to make payment to Warehouse Matrix for any amount of money due to Warehouse Matrix or if Warehouse Matrix has reasonable grounds to believe that any goods supplied by Warehouse Matrix to the Applicant have been or will be destroyed, damaged, endangered or removed from the premises occupied by the Applicant whilst any amount of money is payable to Warehouse Matrix then, without prejudice to any other rights of Warehouse Matrix, Warehouse Matrix may inspect the goods and/or may resume possession of the goods and re-sell them without accounting to the Applicant for the proceeds thereof.
11. The Applicant irrevocably grants to Warehouse Matrix (or its appointed agent or representative) the right to enter upon any premises occupied by the Applicant, without notice, and without being in any way liable to the Applicant or to any third party, to enable Warehouse Matrix to inspect and/or repossess any goods supplied by Warehouse Matrix to the Applicant. Warehouse Matrix shall not be liable for any damage to the premises or injury to any person at the premises at which the goods are stored unless such damage or injury is caused solely by the willful negligence of Warehouse Matrix, its servants or agents.
12. The production of a copy of these terms and conditions shall constitute and evidence Warehouse Matrix authority to enter any premises on which the goods are or may be stored and at the discretion of Warehouse Matrix to remove such goods or therefrom.
13. If part or all of any clause in these Terms and Conditions is illegal, invalid or unenforceable, then it will be read down to the extent necessary to ensure that it is not illegal, invalid or unenforceable, but if that is not possible, it will be severed from these Credit Terms and the remaining provisions of these Credit Terms will continue to have full force and effect.
14. No failure, delay, relaxation or forbearance on the part of Warehouse Matrix in exercising any power or right under these Credit Terms will operate as a waiver of such power or right nor will any single or partial exercise of any such power or right nor any single failure to do so, preclude any other or future exercise thereof, or the exercise of any other power or right under these Credit Terms.
15. These Credit Terms shall be governed by and construed in accordance with the laws of South Australia and the parties submit to the non-exclusive jurisdiction of the Courts of South Australia and the appellate Courts therefrom.
16. The Applicant consents to Warehouse Matrix (a) disclosing to a credit reporting agency certain personal information about the Applicant including: identifying particulars, the amount of credit applied for; payments which may be more than 60 days overdue; and serious credit infringement which the Warehouse Matrix believes has been committed; (b) obtaining from a credit reporting agency a report containing personal information about the Applicant and, a report containing information about the Applicant's commercial activities and commercial credit worthiness, to enable Warehouse Matrix to assess the Applicant's Application for Credit Account; and (c) contacting the trade references set out in this Application and such trade references are hereby authorised to convey to Warehouse Matrix any information requested by Warehouse Matrix.
17. The Applicant and signatory hereby certify that the information supplied on this application is true and correct and should it subsequently be discovered that the information is false, the Applicant and signatory acknowledge and agree that Warehouse Matrix may immediately suspend any credit granted and place the account on a cash bases. The Applicant also agrees that any credit obtained will be immediately paid to Warehouse Matrix on demand.
18. Warehouse Matrix reserves the right to vary at any time, the terms and conditions which apply to any orders for goods by the Applicant which have not yet been invoiced at the time of the announced effective date of the change.

# GUARANTEE AND INDEMNITY

## DEED POLL OF GUARANTEE AND INDEMNITY

By the persons specified below as the Guarantor or Guarantors in the Reference Schedule to this deed (Guarantor)

In favour of Salute Better Solutions Pty Ltd (ACN 105 084 688) in its capacity t/as "Warehouse Matrix" (Beneficiary)

### INTRODUCTION:

- A. At the request of the Guarantor, the Beneficiary has agreed to enter into the Credit Agreement between the entity specified in the Reference Schedule as the Applicant (**Applicant** or **Debtor**) and Warehouse Matrix dated on or about the date of this agreement (**Agreement**).
- B. The Guarantor acknowledges that the Beneficiary is entering into the Agreement in reliance on this Guarantee.

### IT IS AGREED:

1. (**Guarantee**) In consideration of any financial accommodation that the Beneficiary may make available to or for the benefit of the Debtor, the Guarantor guarantees to the Beneficiary the due and punctual payment by the Debtor to the Beneficiary of the all amounts that are payable, owing but not payable, or that otherwise remain unpaid by the Debtor to the Beneficiary on any account at any time under or in connection with the Agreement or any transaction contemplated by the Agreement, whether present or future, actual or contingent or incurred alone, jointly, severally or jointly and severally and without regard to the capacity in which the Debtor is liable (**Guaranteed Money**) and performance by the Debtor of the obligations of the Debtor to pay the Guaranteed Money and all its other obligations to the Beneficiary (monetary or non-monetary, present or future, actual or contingent) arising under or in connection with the Agreement (**Guaranteed Obligations**). If the Debtor defaults in the due and punctual payment of any Guaranteed Money, the Guarantor must pay that money on demand to, or as directed by, the Beneficiary. If the Debtor defaults in the due and punctual performance of any Guaranteed Obligation, the Guarantor must: (i) indemnify the Beneficiary against all losses, liabilities and expenses (including legal expenses on a full indemnity basis) that the Beneficiary incurs (directly or indirectly) as a result of that default; and (ii) pay the amount of those losses, liabilities and expenses on demand to, or as directed by, the Beneficiary. The Guarantor's obligations in this deed are principal obligations and may be enforced against the Guarantor without the Beneficiary first being required to exhaust any remedy it may have against the Debtor or enforce any security it may hold relating to the Guaranteed Obligations. This deed is a continuing guarantee. The Guarantor's obligations in this deed are absolute, unconditional and irrevocable. The liability of the Guarantor under this deed extends to and is not affected by any circumstance, act or omission which, but for this clause 4, might otherwise affect it at law or in equity. Until the Guaranteed Obligations have been irrevocably paid and performed in full, the Guarantor may not exercise any right of subrogation to the Beneficiary and may not exercise any rights as surety in competition with the Beneficiary.
2. (**Indemnity**) For the consideration mentioned in clause 1, the Guarantor (as primary obligor) must unconditionally indemnify the Beneficiary against, and must pay the Beneficiary on demand the amount of, any loss that the Beneficiary may suffer because the Guaranteed Obligations are unenforceable or the Guaranteed Money is not recoverable from the Debtor or is repaid or restored after it has been recovered, including the amount of any Guaranteed Money (or any money which, if recoverable, would have formed part of the Guaranteed Money) that is not or may not be recoverable. The indemnity in this clause 2 extends to any money that is not recoverable because of any legal limitation, disability or incapacity of or affecting the Debtor or any other person; because any transaction relating to that money was void, illegal, voidable or unenforceable; whether or not the Beneficiary knew or should have known any of the relevant matters or facts; and because of any fact or circumstance. The Guarantor must indemnify the Beneficiary against, and must pay the Beneficiary on demand the amount of, all losses, liabilities, expenses and taxes incurred in connection with any actual or attempted preservation or enforcement, of any rights under this deed, including legal expenses on a full indemnity basis.
3. (**Demand and statements by the Beneficiary**) A demand by the Beneficiary under this deed may be signed by any of its managers or other officers, or any of its solicitors, and served on the Debtor at its registered office or on the Guarantor at its address shown below. If posted, with the postage prepaid, the demand will be taken to have been served two business days after posting. A statement by an authorised representative of the Beneficiary on any matter relating to this deed (including any amount owing by the Guarantor) is conclusive unless clearly wrong on its face.
4. (**Termination of Guarantor's obligations**) The Guarantor may terminate its obligations under this deed by giving 30 days' written notice to the Beneficiary. The Guarantor's obligations will terminate on the date of expiry of the notice period, but only in respect of financial accommodation (if any) that the Beneficiary agrees, after that date, to make available to, or for the benefit of, the Debtor.]
5. (**Interpretation**) In this deed, if a party to this deed is made up of more than one person, or a term is used in this deed to refer to more than one party: (a) an obligation of those persons is joint and several; (b) a right of those persons is held by each of them severally; and (c) any other reference to that party or term is a reference to each of those persons separately, so that (for example) a representation, warranty or undertaking is given by each of them separately.
6. (**Execution by less than all Guarantors**) This deed binds each of the persons executing it even if: (a) one or more of the persons named in this deed as a Guarantor does not execute this deed or is not bound or ceases to be bound by this deed.

Executed as a deed poll.

# GUARANTEE AND INDEMNITY

## REFERENCE SCHEDULE

Guarantor Name	Guarantor Address

### EXECUTION

**SIGNED SEALED AND DELIVERED** )  
BY THE FIRST-NAMED GUARANTOR )  
IN THE PRESENCE OF: )

Witness Name: \_\_\_\_\_ Guarantor Name: \_\_\_\_\_

Witness Signature: \_\_\_\_\_ Guarantor Signature: \_\_\_\_\_

Dated: \_\_\_\_\_

**SIGNED SEALED AND DELIVERED** )  
BY THE SECOND-NAMED GUARANTOR )  
IN THE PRESENCE OF: )

Witness Name: \_\_\_\_\_ Guarantor Name: \_\_\_\_\_

Witness Signature: \_\_\_\_\_ Guarantor Signature: \_\_\_\_\_

Dated: \_\_\_\_\_

**SIGNED SEALED AND DELIVERED** )  
BY THE THIRD-NAMED GUARANTOR )  
IN THE PRESENCE OF: )

Witness Name: \_\_\_\_\_ Guarantor Name: \_\_\_\_\_

Witness Signature: \_\_\_\_\_ Guarantor Signature: \_\_\_\_\_

Dated: \_\_\_\_\_